



BLACKTHORN  
VISION

# OUR SERVICES. DEDICATED TEAM

Since 2009, we have built dedicated development teams for our clients all over the world. Blackthorn Vision is a pool of talented engineers who can easily integrate into your company's environment. We set up, scale, and manage your agile development team.



## WHO WE ARE

**Blackthorn Vision** is a Ukrainian custom software development company that enables start-ups, midsize companies and large organizations to achieve their strategic business goals by providing high performing technology engineers to deliver projects on time and budget, develop ideas from initial concepts to final product.












# KEY TECHNOLOGIES

Being a **certified Microsoft partner** and backed by highly qualified and experienced .NET engineers we have garnered instrumental expertise in incorporating the latest tools and **.NET development strategies** to guarantee successful projects delivery of any size and complexity.

Blackthorn Vision complements technological stack with strong expertise in **JavaScript, React.js, Angular, TypeScript, Electron.js, Node.js, Native iOS (Swift, Objective-C), Android (Kotlin), Xamarin, AWS and Google Cloud.**



# COMPARATIVE TABLE

Responsibility	Dedicated Team	Project Delivery	Startup Development
<p><b>PRODUCT DEFINITION</b> Project objectives and strategy, Budgeting and Profitability, Market research, Personal needs</p>	 You	 You	Cooperation
<p><b>PRODUCT DESIGN</b> Technical requirements and architecture, Product roadmap and deadlines, User experience and interface etc.</p>	 You	Cooperation	 BLACKTHORN VISION
<p><b>DEVELOPMENT MANAGEMENT</b> Team and communication management, Quality and risk management, Release management etc.</p>	Cooperation	 BLACKTHORN VISION	 BLACKTHORN VISION
<p><b>ENGINEERING &amp; ADMINISTRATION</b> Code and tests implementation, Release and operations execution, Office and IT infrastructure, HR and consultancy</p>	 BLACKTHORN VISION	 BLACKTHORN VISION	 BLACKTHORN VISION

# DEDICATED TEAM

**Dedicated Team** is a business model when Blackthorn Vision provides software development professionals to the client **on a long term basis**. These specialists are chosen according to the demands of the client for their experience and skillsets. The client may decide to manage the team from his or her side, or to assign Blackthorn Vision's project manager to coordinate the communication process.

Dedicated team model has a very **simple and transparent pricing system**: there are monthly payments that depend on the team size. The payment is composed of members' salaries + service provider's fee, which includes administrative overheads

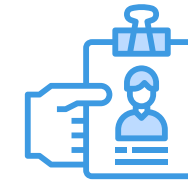


## WHEN TO USE

- You want to extend your team quickly
- You want to delegate team administration
- You are struggling to find the right talent
- You want to reduce costs and optimize budget
- You want to participate in team selection
- You want to share your company standards



# HOW IT WORKS



## Initiation

We analyze your needs taking into account the constraints you have. We provide recommendations on team configuration.

## Staffing

We identify available in-house candidates or find them in the local IT market. We arrange an interview with you.

## Team set up

We form a team and execute onboarding activities. We conduct knowledge sharing and kickoff meetings.

## Consulting

We assist you to keep people motivated and loyal. We measure dedicated team productivity and control quality. We advise on process improvements.

## WHAT YOU RECEIVE

### 01 Access to talent pool

You get access to our 80+ in-house engineers and also to thousands of engineers available on local market. We help you to hire best candidates for team augmentation.



### 02 Easy administration

We cover all contract work, team setup, employees' retention, payroll operations, travel management, logistics, Non disclosure agreements etc.

### 03 Excellent Infrastructure

We provide modern office buildings with friendly and inspiring working environment, equipped with conference rooms and required IT facilities.





## WHAT YOU RECEIVE

### 04 Delivery Management

We help you transfer product knowledge to align dedicated development teams with your in-house team, keep people motivated and loyal, ensure personal development and growth.

### 05 Talent Management

We measure dedicated team productivity, monitor quality of a product, cover project and delivery management.

### 06 Consulting Services




We advise on aspects you need to strengthen like process improvements, we provide business analysis services, assist with a software architecture, and help manage your software lifecycle.

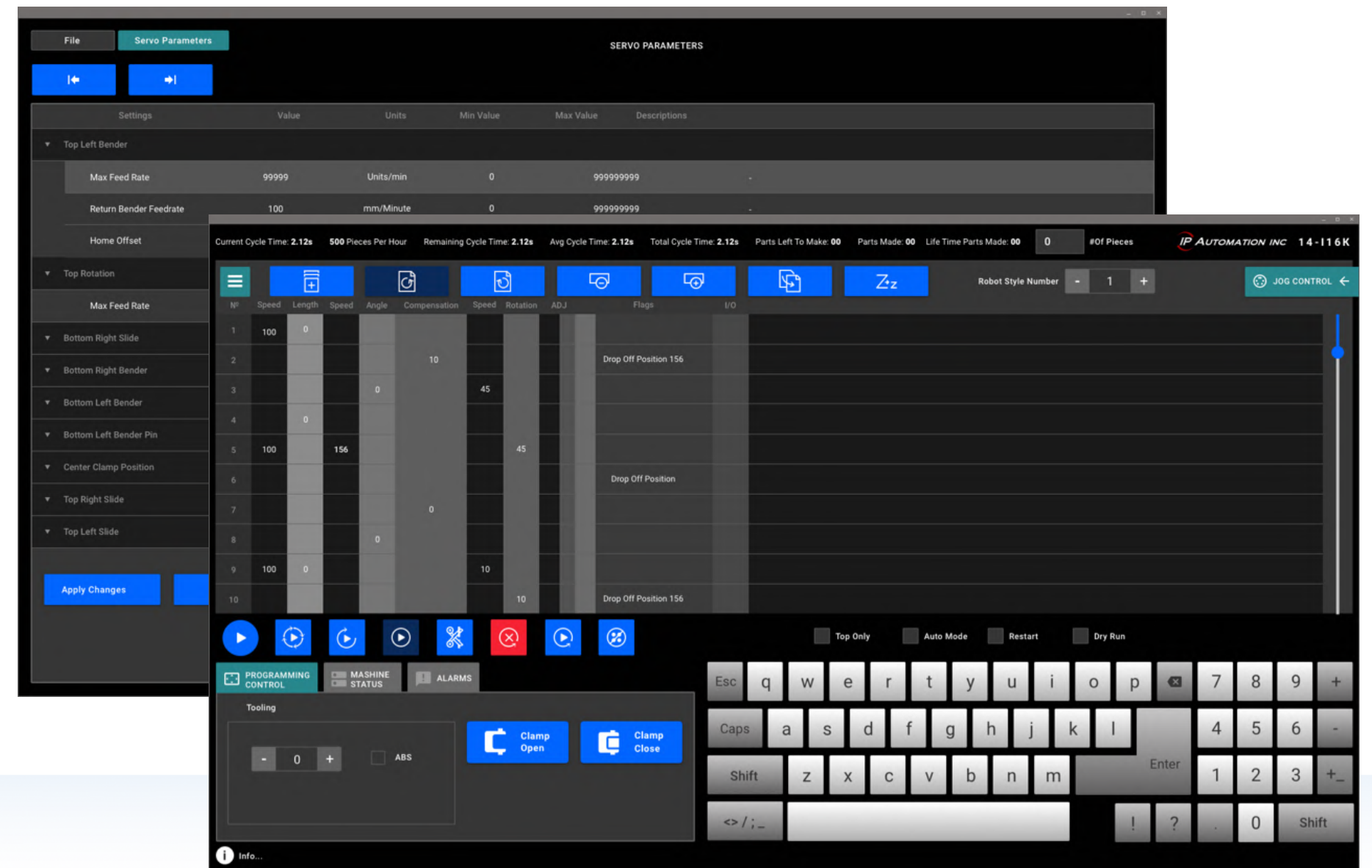


## Intellibend

### Wire forming machines software

Software for Dedicated high volume production machines for wire forms and sheet metal stampings. Allows to control machine, modify execution program, change position of motors on the machine. User is able to create program from scratch or modify existing, then run it on machine...

-  Client IP Automation Inc, USA
-  Industry Machinery
-  Technologies WPF, Telerik, Occt






# CASE STUDIES

## Calxa

### Budgeting and forecasting software

Calxa is the leading budgeting and cashflow forecasting software for Small Businesses and Not-for-Profits throughout Australia and New Zealand. It saves time, is easy to use and delivers professional reports in a fraction of the time used in spreadsheets.

-  Client: Calxa, Australia
-  Industry: Budgeting
-  Technologies: ASP.NET, React.js, MS SQL, Azure





# WHY US

## Technology Focus

- Since 2009 we focus on same technologies
- Competency groups in every area of expertise
- Regular workshops to share knowledge

## Corporate Culture

- We retain only best people that share our culture
- We maintain challenging environment
- Customer-focused approach

## Proven Process

- Delivery approach fine tuned over a decade
- Special approach for businesses of any size
- Productive communication environment



# GET IN TOUCH



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Client Partner

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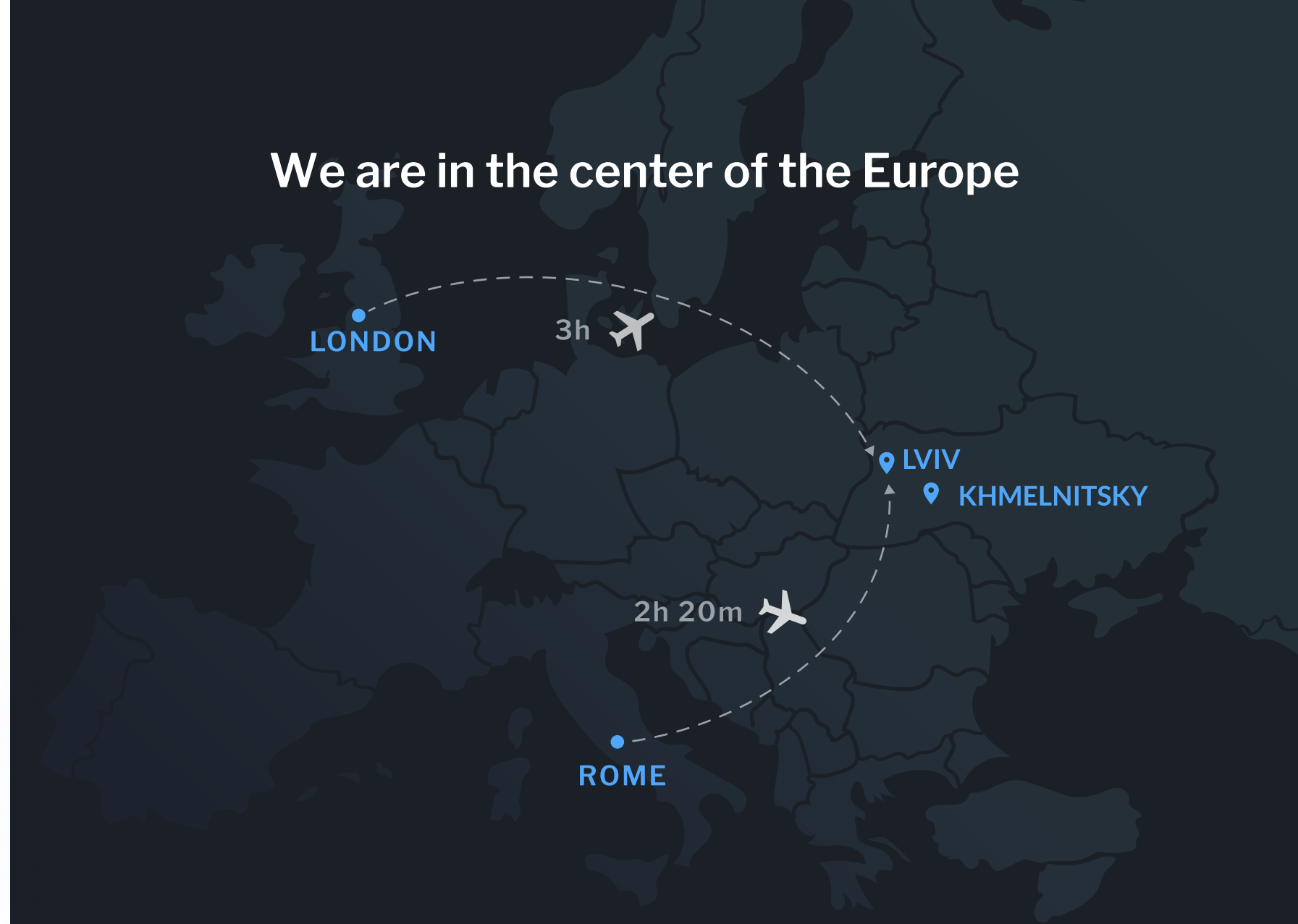
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## Follow us:

<http://blackthorn-vision.com/>



## We are in the center of the Europe



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